









Wrote Ad to Sell Land 114 Years Ago

An anonymous friend of the Memorial Hall library has sent a page of an old Boston newspaper, unidentified, but apparently dated July 1, 1817, which contained the following advertisement of local interest. It offers a lesson in sales appeal to the modern person who wishes to sell, as the writer of the following did:

Hundreds Witness Boxford Oratorio

Several hundred people, many of them from Andover, witnessed last Saturday afternoon, August 1, the presentation of "Queen Esther", biblical music drama, by the Boxford Oratorio society, under the direction of Horace N. Killam, at Kelsey-Highlands Nursery, East Boxford. The drama went off smoothly and was enthusiastically received.

Husband of Andover Woman Will Edit "Dry" Newspaper

Stanley High, of Connecticut, Leader of Movement to Produce National Journal Which Presents Favorable View on Prohibition

The dream he had when a student in Nebraska is to come true. New York City is to have a new type of daily paper, national in scope, a rather aggressive, crusading newspaper.

Bible School Graduates 155 Last Friday

Certificates of Attendance and Skill Are Given Out—Work Put on Exhibit

The fourth annual commencement exercises of the Andover Daily Vacation bible school were held last Friday evening in the Free church parish house. Certificates were awarded by Thaxter Eaton, town treasurer.

Widespread Comment

At the time when it was announced that a "dry" newspaper was planned by Mr. High, there was widespread comment by the New York press, not only in news articles, but in editorials.

Important Notice
The telephone number of the ANDOVER TOWNSMAN and the ANDOVER BOOKSTORE has been changed to 1324. THE ANDOVER PRESS, LTD., telephone number is 143.

Cut Flowers
The S. R. Kierstead Pansy Gardens
52 Morton St., Andover Tel. 601-R

FREE!
A Large 25-cent tube Colgate's Ribbon Dental Cream with any purchase of the following products.
Colgate's Ribbon Dental Cream 25c
Colgate's Rapid Shave Cream 35c
Colgate's After Shave Lotion 50c
Palmolive Shaving Cream 35c
Palmolive Shampoo 50c
Vaseline Hair Tonic 40c and 70c

THE HARTIGAN PHARMACY
MAIN and CHESTNUT STREETS

The White Way Filling Station
NORTH MAIN ST., ANDOVER
NEED TIRES?
Come in and get our prices on GOODRICH TIRES, FIRST LINE STOCK
Special This Week and Next
7 gal. Gasoline \$1.00
Oil 20c per quart

FURNITURE
UPHOLSTERING -- REPAIRING -- REFINISHING
PACKING -- MOVING -- STORAGE
WE MAKE
AWNINGS, SHADES, MATTRESSES and SLIP COVERS
First Class Work on -- Linoleum -- and Carpets
ANYTHING IN FURNITURE WORK
C. S. BUCHAN, 43 PARK STREET
TELEPHONE 348

Our Aim--COMFORT
IT IS OUR AIM TO SUPPLY OUR CUSTOMERS HEAT COMFORT BY PROVIDING THE BEST AND MOST FLEXIBLE FUEL OBTAINABLE FROM NATURE'S WORKSHOP. McDONALD'S HOT COAL IS BRIM FULL OF HEAT.
TEL. 234
BERNARD L. McDONALD COAL COMPANY

International Situation Paramount

"In fact," he said, "while not attempting to minimize in any way the importance of the Prohibition issue, there are several issues of even greater immediate concern."

Wife from Andover

Mr. High has resided in Darien, Conn., for one year. Mrs. High, who was Miss Dorothy Cutler, comes from Andover, Mass. They have a daughter two years of age.

Another Road

As people come and go through New England, rolling along by the power of exploding gasoline vapor, they exclaim concerning the excellence of the roads. Of course, there are spots where work is going on, making detours necessary, but on the whole the network of highways is a wonderful prospect for the tourist.

Doll Contest Set for Next Week

Registration for the doll contest at the children's playground, scheduled for next Friday evening, August 14, will begin next Monday, and nine divisions have been announced by Miss Margaret Davis, superintendent.

Excursion Trains Ready

Commander Arthur Coleman of the Andover Post of the American Legion requests that all members going to the State Convention familiarize themselves with the following information:

Legion Convention Trains Are Ready

On account of the above State Convention, the New England railroads have granted the convention fare on the Certificate plan. Tickets may be purchased and certificates issued August 17-22, certificates validated August 21 and 22, and honored for return tickets until August 26.

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LOCAL NEWS NOTES

Kenneth Fisk and family are at Allentown, Pa. Mrs. Hattie Twombly, of 22 School street, is visiting in Danvers. Fred Ladd returned from Wiscasset, Maine, a short time ago.

LOCAL NEWS NOTES

William Dolan of Avon street, is vacationing at Hampton Beach. John Poland of Whittier street spent last week-end at Plum Island.

Local Nine Wins over Ballardvale

St. Augustine's Trojans continued their winning streak by beating St. Joseph of Ballardvale, 8 to 4, at the Andover playground, Tuesday evening. Frank Sweeney on the mound for the Trojans allowed only five hits and fanned seven batters.

Table with columns: ab, r, h, po, a, e. Rows for Trojans and St. Joseph's players.

NEW ADVERTISEMENTS

FOR RENT—Six room apartment with bath, steam heat, electricity, pantry and garage. Good location. Telephone Andover 697-M.

THE J. E. GREELY CO.

Native Vegetables are at their best and never so low in price. String Beans 3 qts. 25c. Yellow Corn doz. 29c.

Grocery Department

Mixed Salted Nuts 59c lb. Stuffed or Queen Olives 49c 2-95c. Diplomat Chicken and Egg Noodles (lb. jar) 39c.

A. BASSO

Next door to Andover National Bank

Our vegetables and fruit are fresh every day.

FRESH KILLED BROILERS

(Our own raising)

Native Corn and String Beans

Summer Squash, Lima Beans

Tomatoes, Sweet Potatoes

Blueberries, Raspberries, Peaches

Japanese Plums, and Peaches

Tokay Grapes

Watermelons, Honeydew Melons

Cantaloupes

Milk, Cream, Fancy Crackers,

Dates, Figs, Nuts, Candy

STRICTLY FRESH EGGS

ROSELAND ON THE MERRIMACK

FRIDAY NIGHT

MYER DAVIS

LE PARADIS ORCH.

from the

COPLEY PLAZA HOTEL

Admission 50c

Check Dancing

Wednesday-Saturday

FRIDAY AUGUST 14

MICKIE ALPERT

and his

Westminster Hotel

Roof Garden Orch.



BOOST ANDOVER

WEEKLY TRADE REVIEW

LIVE IN ANDOVER

More Than TWENTY MILLION FORDS have been delivered

Twenty Million People CAN'T BE WRONG.

ANDOVER GARAGE CO.

Tel. 208 or 357M

GUESSWORK . . .

How many articles are you carefully washing at Home when you can eliminate all danger in the operation by consulting your Laundry Service?

LET US SHOW YOU HOW

ANDOVER STEAM LAUNDRY POST OFFICE AVENUE PHONE 110

ANDOVER SAVINGS BANK

ANDOVER, MASSACHUSETTS

A sound, conservative, mutual institution which has been promoting thrift in the community

FOR NINETY-SIX YEARS

Assets \$16,295,000.00 Deposits 15,140,000.00

Quarter Days the Third Wednesday of March, June, Sept., Dec. "SAVE WITH SAFETY"

Let Wessell's Laundry do it.

TEL. LAWRENCE 22640

We give each color and fabric the scientific washing formula that best meets its needs. No wonder clothes laundered here are cleaner and last longer.



Lowell's Biggest and Best Department Store

Quality Plumbing and Heating For 25 Consecutive Years

Buchan & McNally

26 PARK STREET TEL. 121

Screen Doors are lower. Window and door screens made and installed.

All kinds of GLASS. Non-shatterable auto lights installed. Agents for Overhead Garage Doors

W. F. TAYLOR & SON 635-640 ESSEX ST., LAWRENCE Delivered in Andover—Tel. 6470

DAVIS & FURBER MACHINE CO.

NO. ANDOVER, MASS.

Textile Machinery Card Clothing

ESTABLISHED IN 1869

FRANK H. HARDY

Manufacturer of Brushes

HOME OFFICE

SHAWSHEEN VILLAGE ANDOVER, MASS.

Est. 1878 Dial 23224

FRANK E. SNOW

AUTOMOTIVE HOSPITAL

COLD AXLE SETTING and WHEEL ALIGNMENT

1 West St. DETROIT SPRINGS Body and Fender Repairs Springs—Axles Brakes

"CATERING FOR ALL OCCASIONS"

NOTHING TOO LARGE OR TOO SMALL

SUPERIOR SERVICE — SUPERIOR QUALITY

35-37 HAMPSHIRE ST., LAWRENCE — TEL. 20774

HARRY FREEDMAN, Prop. HERBERT DEAN, Mgr.

MERRIMAC PAPER CO.

LAWRENCE, MASS.

What Does This Thing Called Moratorium Mean to You?

Dr. Julius Klein, Assistant Secretary of Commerce, Explains Lucidly Importance of This Piece of International Banking to Individual

A radio talk by Dr. Julius Klein, Assistant Secretary of Commerce, delivered over the coast-to-coast network of the Columbia Broadcasting System, from Washington, D. C., 10:00 to 10:15 p.m. Eastern Standard Time (11:00 to 11:15 p.m. Daylight saving Time), July 27, 1931.

For weeks the newspapers have been carrying columns of important-looking dispatches about highly complicated things called moratoriums and payments in kind and reparations and other evidently large questions of world importance.

What Has Emerged But let us not be so sure that it does not affect very directly a lot of the rest of us as well. We can not escape the knowledge that very swift and important international action has been brought about.

The scheme was working fairly well on all sides until the business depression set in and deranged every financial adjustment that existed around the globe.

Most Due to Shrinkage Particularly with the great fall in world prices for the commodities Germany could offer in payment, her powers to settle the accounts were weakened by just that much.

Steadied Economic Structure These items, which I shall explain in detail in a moment, involve tremendous sums and present unmistakable evidence of genuine and huge accomplishment.

But, you ask, where is our individual concern with such lofty figures and distant transactions? Are there any elements in Germany's plight which might involve, not simply high finance and international politics, but the average man and woman of this nation?

Now, those things are supplied to Germany from all over this country, and our people everywhere are correspondingly damaged when the demand for them disappears.

The Crucial Moment Every quarter of German political and economic organization was creaking ominously warning of approaching breakdown when, at the crucial moment last month, President Hoover took action.

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PATENTS AND TRADE-MARKS C. A. SNOW & CO.

Successful Practice since 1875. Over 25,000 patents obtained for inventors in every section of country.

710 8th St., Washington, D. C.

WE ARE NOW SELLING FUEL OIL Suitable for kitchen range or furnace burner.

PEOPLE'S ICE CO. Suitable for kitchen range or furnace burner.

WILLARD SERVICE STATION ANDOVER BATTERY & ELECTRIC CO. Starting, Lighting and Ignition Experts

BABSON CONVINCED THAT WORN-OUT GOODS WILL BRING BUSINESS RECOVERY TO AMERICA

Says Replacement Demand Already Stimulating Activity in Some Lines—Low Inventories All Down the Line Must Be Restocked—Industries Catering to Rapid Consumption Will Be the First to Recover

Babson Park, Massachusetts, August 7, 1931. Swelling rag bags and rising junk piles tell as much about business recovery as do the usual indicators like car loadings, bank clearings, and unfilled steel orders.

There still remains some readjustments to be made in retail prices in certain lines and the longer such reductions are delayed the longer buying will hold off.

For example, while average cost of living is down ten per cent from a year ago, retail dry goods are down twenty and one-half per cent; shoes are down seventeen per cent; men's furnishings are down fifteen per cent; food is down nineteen per cent.

These things are consumers' goods, which mean they are things that are rapidly used up, as contrasted with other things, like buildings, machinery, iron and steel, which are producers' goods and which last much longer.

Automobile tires was one of the hardest hit of all industries in the depression. In the boom days people used to put on a new tire long before the old one blew out.

As a result tire production, after deducting the usual seasonal increase, has advanced thirty per cent since the first of the year.

Prices and Inventories Liquidated Business can start recovery from this point on a sound basis because, in general, prices and inventories are thoroughly deflated.

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system endangered. Thereupon the President intervened again; and last week in London a meeting of representatives of all the governments concerned, including those of Germany, was held.

She has put rigid restrictions on the financial conduct of her own citizens—she is requiring them to bring back property and money shipped out of the country; she has concentrated the transfers of foreign exchange through a single bank in order to use national resources solely for the purchase of necessary raw materials and the payment of outstanding obligations.

And so the crises now seems to be over. But the important thing it seems to me is that the great fear and apprehension which has paralyzed world economy for the past six months has been lifted.

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How About At Home? Frequently it is said that now that the big foreign problems have been cleared up, it ought to be time to tackle the big ones left at home.

During the period of difficult negotiations, some people seem to have been somewhat alarmed lest the country be drawn into European political tangles.

The degree of our concern here in the United States over restoration in Europe can be measured several ways.

Next, we know that American investors have lent nearly \$5,000,000,000 to Europe, nearly a quarter of it to Germany.

Not Only Bankers Involved Next, we know that American investors have lent nearly \$5,000,000,000 to Europe, nearly a quarter of it to Germany.

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Send Open Letter on Rates to Banks

At a meeting of the Massachusetts Real Estate Owners Association on July 21, it was voted to send the following open letter to the Savings Banks and Trust companies having Savings Departments and to send copies to the Press:

You have reduced interest rates on deposits, but still maintained the highest mortgage rates of years.

We, as the representatives of the home owners of the State, demand a reduction in real estate mortgage interest rates.

Your institution showed a profit before you reduced your deposit rate from 1-2 to one per cent, and can still continue to do so at a reduced mortgage rate.

Hardy Perennials Gardeners in all sections of the country find that hardy perennials as well as annuals add color to permanent shrubbery plantings.

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Books... Stationery... Gifts

The Andover Bookstore

